

Testimonial



October 20, 2010

THE CORPORATION OF THE TOWN OF COCHRANE

LA CORPORATION DE LA VILLE DE COCHRANE

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Scott Thompson
Municipalities Consultant
MTS Environmental
P.O. Box 191
39978 Crediton, Ontario
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Dear Scott:

I am writing to give my praise about "Bio-Deslove". The Town of Cochrane started using this product at our Waste Water Treatment Plant and Lagoons this summer. Although a bit skeptical at first the operators agreed to try something new. It didn't take long for me to get positive feedback from them.

I met with Mike one of the operators of the WWTP to hear what it has done for our treatment process thus far. Here is what he had to say.

"I am very pleased with the results Bio-Desloves has had at our WWTP. It gives a faster separation of our solids and enables us to take more supernatant. Supernatant is the liquid that is discharged after treatment. This saves on hauling cost because we are producing a thicker sludge and able to release more liquid. We have been making adjustments to the amount of Bio-Deslove that is needed to thicken our sludge and this has reduced costs even more. We have not yet been able to see the benefits at our lagoons, but seeing the effects at our WWTP I believe it will benefit the lagoons as well."

Now from the dollars and cents point of view! We have already seen a reduction in hauling costs. Previously we would haul 24,000 gallons of sludge bi-weekly at a cost of \$1809.21. We now haul only 12,000 gallons of sludge bi-weekly at a cost of \$940.78. If we continue to save on hauling costs at this rate, the money saved this year in hauling fees alone will be \$22,579.18.

Not only has your product made life a little easier for the operators it has enabled us to save on costs which can be used for upgrades and or maintenance at our waste water treatment facility.

THE CORPORATION OF THE TOWN OF COCHRANE

Sincerely,

Lynn Chapleau
Compliance Officer

Home of the Polar Bear Express • Centre de l'express de l'ours polaire
Polar Bear Habitat and Heritage Village • L'habitat d'ours polaire et Village d'Antan

Before Bio-Desolve® , they were hauling 24,000 gallons of sludge bi-weekly, costing **\$1,809.21**

After Bio-Desolve[®], they are now hauling 12,000 gallons of sludge bi-weekly, costing **\$940.78 a**
50% savings, with the annual potential of saving **\$22,579** in hauling fees

Aerobic Wastewater Treatment Facility Activated Sludge Treatment Process (population of ~
5,400)